



**MANUEL
BIANCHI DELLA PORTA**

Attorney-at-Law, Dr. iur.
LL.M. Columbia University
Partner

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Manuel Bianchi della Porta advises entrepreneurs and companies. He assists them for their projects and when important operations are ahead (acquisitions, financing, transmissions, restructuring, etc.). He helps them assess risks/opportunities and take difficult decisions. He is also on their side when weather turns bad. His relationship with clients is defined by personal commitment and availability. Recognized for his thoroughness, pragmatic approach and sense of priorities, he never loses sight of the objectives defined with the client and will do everything in his power to achieve them, while ensuring the protection of the company's value.

His activities are mainly focused on transactions (incl. mergers, acquisitions and partnerships), financing rounds, restructuring, strategic advice to owners and managers, corporate governance, shareholders' conflicts and protection of companies' and board members' reputation. His practice is based on a solid knowledge of contract law, company law, merger law, competition law and media law. In complex or multidisciplinary mandates, he will lead the project and team up with the other BianchiSchwald specialists.



What clients say about Manuel:

*Interviewees particularly highlight his **negotiation skills**, saying that it is "valuable to have someone who is calm and able to face difficult situations" and adding that he "perfectly understands what are the objectives of the negotiation."*
Chambers Europe 2020

CAREER

- 2017 - 2019 ● Co-founder and Managing Partner at BianchiSchwald
 - 2015 ● Executive program at Harvard Business School
 - 2003 - 2013 ● Lecturer in media law, Geneva University
 - 2001 - 2016 ● Co-founder and Managing Partner at BCCC
 - 1991 - 2001 ● 10-year practice in prominent Swiss business law firms
 - 1993 ● First Prize Moot Court Michel Nançoz, Geneva Bar Association
 - 1993 ● Admitted to the Bar, Geneva
 - 1991 - 1992 ● Research Fellow at the Geneva University
- to be continued

Manuel Bianchi della Porta garners praise for his **“great understanding of client needs and problem solving.”** He acts on cross-border transactions, as well as assisting with joint ventures for clients in the chemical, food and insurance sectors.

Chambers Europe 2019

Manuel Bianchi della Porta is a **“well-respected transactions lawyer recognised for his excellent work”**

Who's Who Legal 2018

He is a **“key practitioner”** in the corporate and M&A arena.

Legal500 2018

He is considered to be a **“very competent lawyer”** who has the **“skill to lead a project”**

Chambers Europe 2018

Manuel Bianchi della Porta is **“very good and clever”**

Chambers Europe 2017

He is **“a seasoned, experienced lawyer”, “calm solution-oriented and never gives up”**

Chambers Europe & Chambers Global 2016

“Managing partner and department head Manuel Bianchi della Porta is a skilled transactional lawyer who is recommended for his ‘target-oriented and structured advice’”

Chambers Global 2015

“According to sources, Manuel Bianchi della Porta is ‘a transactional guru. He is very practical and prompt and we are glad to have him on our side’. Clients also highlight his knowledge of the luxury goods sector”

Chambers Europe 2015

“BCCC Attorneys-at-law LLC’s Manuel Bianchi della Porta and his team are ‘professional, responsive and knowledgeable’”

Legal500 EMEA 2015

“Managing partner Manuel Bianchi della Porta is ‘efficient, smart calm and collected’

Chambers Global 2014

“Manuel Bianchi della Porta is highly regarded for corporate law; in M&A, Manuel Bianchi della Porta is recommended for his ‘excellent drafting skills and solution-oriented advice’”

Legal500 EMEA 2013

“Manuel Bianchi della Porta is ‘always available, organised and impressive’”

Legal500 EMEA 2011

“Sources have only positive things to say about partner Manuel Bianchi della Porta, whom they describe as ‘an incredibly well-organised and commanding figure’”

Chambers Europe 2009

“Manuel Bianchi della Porta is a smart and eminent figure in the sector, offering clients solid experience and a very hands-on approach”

Chambers Europe 2008

CAREER (continuation)

- 1991 ● LL.M. Columbia Law School
- 1990 ● Swiss National Science Foundation Grant
- 1990 ● Ph.D. in law, Lausanne University
- 1986 - 1989 ● Research Fellow to the Swiss Technology Institute and the Lausanne University
- 1986 ● Bachelor's Law Degree, Lausanne University
- 1984 ● Edouard Fleuret Award, Lausanne University

EXPERTISE

Corporate and M&A | Commercial and Contracts | Competition |
Information Technology, Media and Data Protection

LANGUAGES

French, English

MEMBERSHIPS

- [Geneva Bar Association \(ODA\)](#)
- [Board member of the Commission for the modernization of the profession \(CIMBAR\)](#)
- [International Bar Association \(IBA\)](#)
- [Geneva Press Club](#)
- [Geneva Chamber of Commerce, Industry and Services \(CCIG\)](#)
- [Board Member of the Geneva Association of Business Law \(AGDA\)](#)
- [Swiss Association of Competition Law \(ASAS\)](#)

SELECTED PUBLICATIONS | SPEAKING ENGAGEMENTS

July 2020

- **Révision du droit suisse des sociétés**
with Thomas Goossens, Thierry Amy, Hélène Weidmann and Norbert Schenk, Newsletter BianchiSchwald

2012-2020

- **Etat des lieux du droit de la personnalité et des médias**
Marathon de formation permanente de l'ODA

November 2019

- **Mesures provisionnelles en droit des sociétés et entre actionnaires**
with Norbert Schenk, AGDA Seminar, Geneva

June 2018

- **Partner track et nouveaux rôles dans les études d'avocats**
with Stéphanie Chuffart-Finsterwald, CIMBAR Seminar, Geneva

February 2018

- **Les enjeux juridiques de l'économie de partage à travers quelques exemples pratiques**
with Stéphanie Chuffart-Finsterwald, AGDA Seminar, Geneva

February 2015

- **How to attract and retain young talents when you are a penniless start-up?**
with Thomas Goossens, Joseph Merhai and Marc Maret, Conférence Lift15, Geneva

December 2014

- **Etudes d'avocats et gouvernance**
with Blaise Lambelet, in *Anwalts Revue de l'avocat*, 10|2014, pp 424-428 and 11/12|2014, pp 467-471

November 2014

- **Conflits d'intérêts en droit suisse : situations, préventions, remèdes et sanctions**
AGDA Seminar, Organization and chairmanship, Geneva

September 2014

- **Commentaire des dispositions 12, 13, 14, 38-41, 43 de la LRTV**
in *Loi sur la radio-télévision (LRTV)*, Masméjan D., Cottier B., Capt N. (eds.), Stämpfli, Bern

June 2014

- **Conference "Selling online in Europe", importance of the issues for Swiss-based companies**
with Bird&Bird, Geneva Chamber of Commerce

February 2013

- **Entrepreneurs and investors: is love possible?**
Lift13 Conference, Geneva

January 2013

- **Commentaire des articles 8 LCart, 11 LCart, 1 à 4 LMI et 6 LMI**
in *Commentaire romand du droit de la concurrence*, Christian Bovet, Vincent Martenet, Pierre Tiercier (eds.), Helbing & Lichtenhahn, Basel, 2nd edition

To be continued

SELECTED PUBLICATIONS | SPEAKING ENGAGEMENTS (continuation)

July 2012

- **Questions choisies en matière de due diligence immobilière**
with Mathieu Simona, in Not@lex 2/12

January 2012

- **Couvrir les risques de l'administrateur, développements décents en droit commercial**
with Michel Jaccard, in Développements récents en droit commercial, Lauren Ojha (ed.), CECIDAC, Lausanne

August 2011

- **Achat/vente et évaluation d'entreprise - vision globale d'une transaction**
with PricewaterhouseCoopers, Seminar organized by Chambre fiduciaire, Montreux

March 2010

- **How to protect my company's reputation online?**
with Vincent Robert, Lift10 Conference, Conference theme: "Connected people", Geneva

February 2010

- **Pratique du métier d'avocat en société de capitaux**
with Edgar Philippin, in GesKR 2/2010, pp 163-185

April 2009

- **Responsabilité pénale de l'éditeur de médias en ligne participatifs**
with Vincent Robert, in Medialex 1/09, pp 19-25

November 2007

- **Latest developments in corporate law**
Seminar organized by Vaud Chamber of Commerce and Industry, Lausanne

August 2007

- **Information sur les personnalités, personnalisation de l'information : où sont les limites ?**
in sic!, pp 507-520

June 2007

- **Récents développements dans la surveillance des programmes de radio-télévision**
Seminar organized by AGEDA (Association genevoise du droit des affaires) sur les nouveautés en droit de la communication

January 2007

- **Internet et les contrats de distribution**
Séminaire de la Cellule Internet de la Fédération horlogère, Bienne

September 2003

- **Concurrence et média : nouvelles règles**
in Média et concurrence, Publication du Centre d'études juridiques européennes, Schulthess, pp 98-108

October 2000

- **Antitrust law and merger control in Switzerland**
in European Antitrust Review 2000, Special report, Swiss section, pp 116-118

To be continued

SELECTED PUBLICATIONS | SPEAKING ENGAGEMENTS (continuation)

September 2000

- **Majority rights and minority protection**
in Corporate acquisitions and mergers in Switzerland, R. Tschäni, A. von Planta, M. Oertle (eds.), Kluwer Law International

March 1990

- **La révision du plan d'affectation**
Payot, Lausanne