



**YVES de COULON**

*Partner  
Attorney-at-Law, LL.M. King's College London  
FSA Certified expert in real estate and construction law  
MRICS*

**BIANCHISCHWALD LLC**

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Yves de Coulon is an FSA specialist in construction and real estate law. He is one of the founding partners of the firm and heads its Real Estate and Construction department. He has an in-depth knowledge of the real estate market in the Lake Geneva region. His activities cover all the main areas of real estate: transactions, construction, leases, management of real estate assets, financing and investment vehicles, public procurement zoning as well as urban and mobility planning. He also has extensive experience in the hotel industry. He advises institutional and private clients on these various aspects and assists them before the competent civil and administrative courts. He is Chairman of the board of Bonhôte Immobilier SICAV, a major Swiss real estate investment fund. He is also Chairman of FPLC (foundation for affordable and cooperative dwelling), which is a major public player in spatial planning and housing development projects in Geneva, and Chairman of the Horizon Léman Association, which each year manages the Lake Geneva Region's stand at MIPIM (International Market for Real Estate Professionals) in Cannes.



*He has the capacity to understand the bottom line and provide input accordingly.  
Chambers Europe 2023*

*Yves de Coulon is a top name in the market who is "highly recognised in Geneva" for his longstanding expertise in all matters relating to real estate, including construction, transactions and asset management.  
Who's Who Switzerland - Construction & Real Estate 2023*

*BianchiSchwald LLC advises clients on a diverse array of real estate matters, including financing and investment vehicles, public procurement and zoning, urban and rural property law. The firm also advises foreign clients in connection with Lex Koller, and is home to Yves de Coulon who has over 20 years of experience in transactions, construction, and mobility planning.  
Legal500 2023*

**CAREER**

- SINCE 2023** • Board member of the Banque Bonhôte & Cie SA
- SINCE 2020** • Chairman of Bonhôte Immobilier SICAV
- 2018 - 2020** • Board member of Fidfund Management SA
- SINCE 2018** • Chairman of "Fondation pour la promotion du logement bon marché et de l'habitat coopératif" (FPLC)
- SINCE 2017** • Co-founder and Partner of BianchiSchwald
- SINCE 2014** • Chairman of the Horizon Léman Association
- 2014** • CAS in construction and real estate law, University of Fribourg
- 2011 - 2018** • Deputy Judge at Geneva rents court
- 2003 - 2011** • Member of the Geneva Corporate Recovery and Insolvency Supervisory Board
- 2001 - 2016** • Co-founder and Partner of BCCC Attorneys-at-Law

to be continued

*Yves de Coulon is recognised as a leading lawyer in Switzerland for his encyclopaedic understanding of real estate law and his outstanding work across the full spectrum of real estate issues.*

*Who's Who Thought Leaders - Switzerland - Construction & Real Estate 2022*

*Yves de Coulon regularly acts on construction matters and property acquisitions with further experience handling commercial leasing. Clients praise him for being "detail-oriented".*

*Chambers Europe 2022*

*Yves de Coulon has an "incisive mind and deep understanding of the construction laws", in particular of the French-speaking part of Switzerland.*

*Legal 500 EMEA 2022*

*Yves de Coulon is a standout name in the real estate sector who is regarded as "very knowledgeable" when it comes to development projects and lease negotiations.*

*Who's Who Legal Switzerland 2021*

#### EXPERTISE

- Real Estate and Construction
- Public Procurement
- Insolvency, Corporate Recovery and Restructuring
- Corporate and M&A
- Commercial and Contracts
- Litigation and Arbitration

#### LANGUAGES

French, English

#### MEMBERSHIPS

- Chamber of FSA certified experts in Real Estate & Construction law
- Royal Institution of Chartered Surveyors (RICS)
- Swiss Association of Real Estate Economy (SVIT)
- Geneva Real Estate Chamber (CGI)
- Geneva Business Law Association (AGDA)
- Swiss Arbitration Association (ASA)
- Debts Collecting and Bankruptcy Association (Association LP)
- Geneva Bar Association (ODAGE)
- Swiss Bar Association (FSA)

#### OTHER ACTIVITIES

- Board member of the Banque Bonhôte & Cie SA
- Chairman of the Board of Bonhôte Immobilier SICAV
- Chairman of FPLC (Public Foundation for affordable and cooperative dwelling)
- Chairman of the Horizon Léman Association
- Member of the Compagnie de 1602
- Treasurer of the Foundation Société de Lecture
- Chairman of the Foundation Cyril de Coulon (charitable foundation)

#### CAREER (continuation)

- 1992 - 2001 ● Associate with Lausanne and Geneva law firms
- 1997 ● LL.M. in International Business Law, King's College London
- 1990 ● Admitted to the Bar
- 1988 ● Master of Laws, University of Geneva



**SELECTED PUBLICATIONS | SPEAKING ENGAGEMENTS**

*October 2023*

- **Rencontre d'affaires franco-suisse - Construction**  
Event organized by CCI France Suisse at the Lausanne Palace

*July 2023*

- **Foreign companies leasing office space in Switzerland**  
Practical note in Thomson Reuters Practical Law

*April 2023*

- **Retour à la normale**  
Article in Correspondance immobilière romande, n°1\_2023, p. 14

*March 2023*

- **Rückkehr zur Normalität**  
Article in Schweizer Immobilienbrief, n°356, p. 11

*March 2023*

- **Les enjeux du futur**  
Article in Immobilier.ch n°1092, 20/03-02/04/2023, p. 10

*January 2023*

- **Un projet de loi destiné à protéger l'acquéreur d'un logement familial**  
Article in Immobilier.ch n°1088, 16-29 January 2023, p. 18-19

*September 2021*

- **Rencontre d'affaires franco-suisse - Construction**  
Event organized by CCI France Suisse at the Lausanne Palace

*March 2020*

- **Un nouveau droit des marchés publics dès 2021**  
in Bilan, Focus "Construction & Architecture", p. 5

*March 2020*

- **Une communauté pour les acteurs de l'immobilier lémanique**  
Editorial, in Bilan, Focus "Construction & Architecture", p. 2

*August 2019*

- **Achat d'un logement, les pièges à éviter**  
in Bilan, p. 26-35

*September 2018*

- **Résolutions conventionnelles d'un bail à ferme agricole (4A\_391/2017)**  
Les Sprints de l'Immobilier 2018 - 2<sup>nd</sup> round

*July 2018*

- **Le droit de superficie et son application au logement coopératif ou en PPE**  
in Notalex, 2/18, p. 53-67

*April 2018*

- **La "Lake Geneva Region" a toujours le vent en poupe**  
Article by François Berset, in Tout l'Immobilier, n°896, 9 April 2018, p. 6

*December 2017*

- **Conflits d'intérêts: une fatalité ?**  
in StonePage n°20, AMI IMMOBILIER, winter 2017-2018

**SELECTED PUBLICATIONS | SPEAKING ENGAGEMENTS** (continuation)

*September 2017*

- **PPE en droit de superficie**  
Crédit Suisse Forum Genève, 27 September 2017

*June 2017*

- **Les assurances construction en Suisse**  
RICS Rencontres transfrontalières, Lyon, 9-10 June 2017

*April 2017*

- **La Lake Geneva Region au MIPIM de Cannes: édition record au Palais des festivals**  
Article by François Berset, in Tout l'Immobilier

*March 2017*

- **Le droit de préemption des collectivités publiques en matière de logement, à la lumière d'un arrêt récent**  
in Notalex, 1/17

*March 2017*

- **Les pros de l'immobilier se retrouvent à Cannes**  
Article by Serge Guertchakoff, in Bilan

*April 2016*

- **La Lake Geneva Region renforce sa présence**  
Interview by François Berset, in Tout l'Immobilier

*March 2016*

- **La région lémanique va défendre ses atouts au MIPIM**  
Interview by Fabrice Breithaupt, Supplément IMMOPLUS

*December 2015*

- **Le Stand Lake Geneva Region au MIPIM 2016**  
in Aspects, p. 13